

“4-4-2 Special Offer”



“4-4-2 Special Offer” is a winning formation to beat the competition. This “4-4-2 Special Offer” is like football – but better for business! Now that the new football season has started, and the World Cup Tournament is a distant memory, Standards Plus can now offer **lower prices per standard**, and a winning formation, for consultancy on multiple ISO standards.

The “consultancy cost per standard” drops significantly when more standards are attempted. There are overlapping areas across several standards, so you achieve **“four goals at once”**.

“4-4-2 Special Offer” can be applied to ISO 9001 Quality, ISO 14001 Environment, OHSAS 18001 Health and Safety and ISO 27001 Information Security. Years ago there was only one standard – Quality, but nowadays there are many to choose from. Currently, Standards Plus has quite a few customers who are doing all four standards!

“4-4-2 Special Offer” is better than any “3 for 2 Offer”! To find out more, call 01925 765050

Legal Compliance – a good source of information

It’s really easy to keep up to date with new legislation nowadays. The HSE website (www.hse.gov.uk/news), the Environment Agency website (www.environment-agency.gov.uk/business) and NetRegs (www.netregs.gov.uk) all have a “What’s new” section. You can also search by topic or industry. **Easy!!**

When companies start ISO standards for Environment, Health and Safety there is an obligation to “have access to and keep up to date with legislation”. These websites are, probably, more use than taking a legal update subscription and filtering the information yourself. **Easy!!** If you need help with legislation, call 01925 765050.

“Pipe Dreams that come true” - Case Study on Parflo Thermax



Ian Brown, Managing Director of Parflo Thermax Ltd, once described an ISO 9001 Quality surveillance audit as “It was straightforward!” This is more of a testament to Ian’s ability as a business manager than any lack of diligence by the auditor!

Parflo manufactures and installs industrial pipe work to some of the best companies in the North West, such as Daresbury Labs and major food manufacturers. The work specifications are high, with performance critical aspects, such as gas safety.

The stunning aspect about Parflo Thermax is their “pipe dream” performance at winning contracts. Every year the ratio of “jobs won compared to jobs quoted” gets better, currently winning three jobs for every four jobs quoted! The secret – well targeted customers, doing a good job at a reasonable price and then getting repeat business.

Standards Plus met Parflo Thermax over ten years ago and started to advise them on how to achieve the Quality Standard. Since then, we visit them annually usually a couple of weeks before the external audit. We have a jolly good chat – then carry out Internal Audits and a Management Review! For you pipe dreams call 01925 24 24 50.

All Change!



Standards Plus has changed the supplier for its ISO certifications. The new supplier, NQA, was able to offer a full UKAS accredited certification, at a better price and a friendly service. Ollie Shaw, Director at Standards Plus said “It’s a bit like changing your bank – something we all do from time to time – and for very similar reasons!”

Standards Plus Ltd

Business to business advice on:

Quality, Environment, Health, Safety & Information Security

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Quality
Certificate 26152



Environment
Certificate 3574



Health and Safety
Certificate 1386