

## Standards Plus - what our clients say about us:

**Rawell Environmental Limited**  
ISO 9001, 14001, 18001



"Ollie started our ISO Standards project in September 2005 and Rawell was awarded all three standards in October 2006. This was an amazing achievement in such a short period of time and was down to Ollie's overall management of the project and the hard work he and our own employees put in."

Russell Flynn, *Director*  
Manufacturers of waterproof linings

**New Cheshire Contract Services Limited**  
ISO 9001, 14001, 18001



"The main benefits are in efficiency, different people doing the same job the same way, conflict resolution, reduction in admin hours and in hearing what our customers think of us" D. Cunningham, *Operations Director*  
Facilities management company (cleaning and water treatment)

## Standards Plus - some facts and benefits:

- Founded in 1994 - so have stood the test of time.
- Are experts at management systems, having completed this type of assignment many times.
- Have helped 50 companies achieve 75 standards (and counting!).
- Have 100% hit rate at assessment - which gives you confidence in our ability.
- Have 80% of sales from repeat business and 10% of sales by referral from satisfied customers.
- Have the same ISO accreditation ourselves - which means that we understand your experiences.
- Have delighted customers - see what clients say about us.
- Have Employer's Liability insurance for £10m, Public Liability insurance for £1m and Professional Indemnity Insurance for £0.25m - which means that you are covered.
- Have never had a claim on any of the above!
- Ollie Shaw, the principal, is a pioneer in integrated management systems. He has spoken at the International Quality Conference in the USA, and published in environmental and safety magazines.
- Originally a production engineer, he now applies those same efficiency-improving techniques to businesses. A Chartered Engineer and Chartered for Health and Safety.

# Do you want your business to be...

...efficient

...smooth

...reliable

...profitable

**Connolly Brothers Limited**  
ISO 9001



"Doing the ISO 9001 Quality standard with Standard Plus has really improved our business and it made our NICEIC certification easy as well.

We thought ISO certification would only last a short time but it will be ongoing and be really useful to our business" Paul and Steve Connolly, *Directors*  
Electrical engineers

**Fideliti Limited**  
ISO 9001



"Just wanted to say a big thanks for your help today and all of the help you have given us. It is so good to have cleared the final hurdle!"

Jo Whittaker,  
*Joint Managing Director*  
Child Care Voucher scheme administrators



Ollie Shaw, the founder of StandardsPlus, with Vicky Chilcott and the team from Century Composites when they were awarded their Accreditation

**Strand Technology Limited**  
ISO 27001



"Many thanks for helping Strand to achieve ISO 27001. A plan is only as good as the people working the plan, so well done Standards Plus. Your method works."

Graham Phillips, *Managing Director*  
Software developers

**Oxygen Brand Consulting**  
ISO 27001



"Top marks at our certification audit. No non-compliances. Hot dipity dog! Thanks. One thing I did not expect from this ISO 27001 project was for it to be fun - which it was."

Stephen Pickthall, *Director*  
Market researchers

So, if you want your business to be efficient, smooth, reliable and more profitable, then contact



# standards<sup>plus</sup>

adding productivity to business standards

**Standards Plus Limited** Laurel House, 95 Hob Hey Lane, Culcheth, Warrington WA3 4NS tel: 01925 76 50 50  
e-mail: info@standardsplus.co.uk web: standardsplus.co.uk



# ...and perform like a finely engineered machine?

# standards<sup>plus</sup>

adding productivity to business standards

[www.standardsplus.co.uk](http://www.standardsplus.co.uk)

## Quality Standard ISO 9001

### Certification for quality

- **An entry ticket** to new markets and more customers.
- **A sign of respect** - your business has come of age.
- **Assurance** that products perform properly.



**"I am absolutely delighted that we have achieved ISO 9001 so quickly. I feel confident that the services we provide are backed up by a nationally recognised quality standard."**

Michael Mortimer, *Director*  
Giles Group Limited  
Insurance brokers

## Environmental Standard ISO 14001

### Environmental certification:

- **Saves money** through not wasting resources.
- **Demonstrates** that the company is a "good neighbour".
- **Provides proof** of compliance with the law.
- **Engages** staff in a worthwhile cause.



**"The integrated management system, quality, environment and health and safety, working together has helped this business make a quantum leap in efficiency."**

Oliver Johnson, *Director*  
NPL Technologies Limited  
Tool and pattern makers

## Health and Safety Standard OHSAS 18001

### Health and safety certification brings:

- **Protection** for your staff and your business.
- **Reduction** in costs and claims.
- **Confidence** that your systems are safe.



**"We instigated this health and safety project to comply with legislation and to protect ourselves from the claims culture. In many areas we have improved operating procedures and increased productivity."**

Malcolm Kirkham, *Director*  
Braythorn Limited  
Promotional packaging manufacturers

## Information Security Standard ISO 27001

### The main benefits of certification to ISO 27001 are:

- **Recognition** - international proof that your information is safe.
- **Essential** for major contract bids.
- **Robust** method of protecting your information.
- **Implementation** of measures to control risks and threats.
- **Knowledge** that you have covered every foreseeable threat.
- **Proactive** - being prepared for, and can deal with, an emergency.



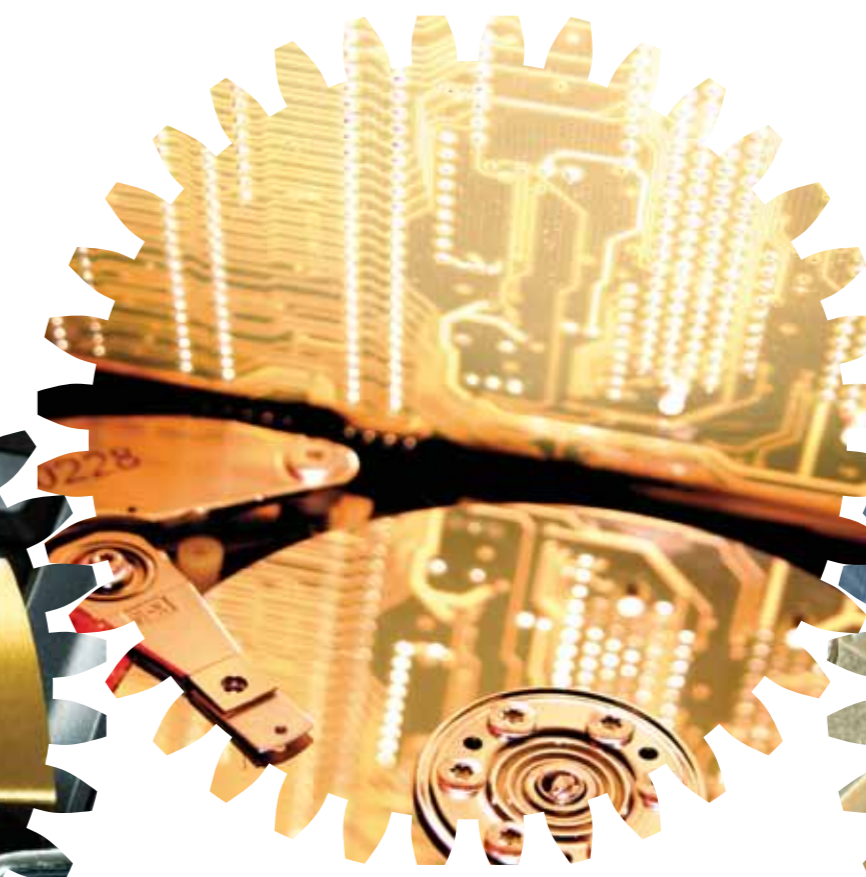
**"Now I feel that if we lost our data our business wouldn't suffer."**

Stephen Pickthall, *Director*  
Oxygen Brand Consulting Limited  
Market researchers

## Integrated Management System Standard - added productivity improvement

### ...and the benefits of an Integrated Management System?

- **Efficiency** - you will avoid future duplication of effort.
- **Ease** - every document just "two mouse clicks away".



**"An enormous thank you for all your hard work in getting us through the Integrated Management System, so far we have achieved a 400% return on our investment."**

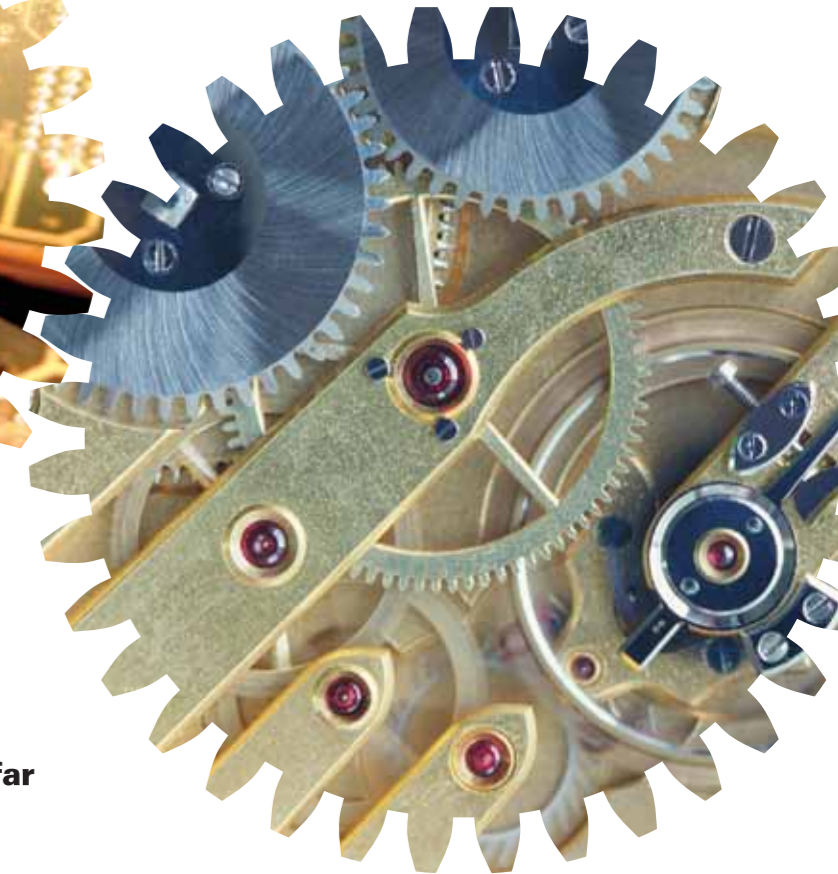
Vicky Chilcott, *Director*  
Century Composites Limited  
Fishing rod manufacturers

- **Advantage** - you will be ahead of your competitors.

- **££££s** - the savings in effort, time and costs directly add to your bottom line.

### Productivity improvements:

- **Getting more** - for less.
- **Better and easier** ways of working.
- **Business systems** that work for you.
- **Working smarter** - not harder.



**"Many thanks to everybody for helping Strand to achieve ISO 27001. A plan is only as good as the people working the plan, so well done to Standards Plus."**

Graham Phillips, *Managing Director*  
Strand Technology Limited  
Software development company

**standards<sup>plus</sup>**

adding productivity to business standards